

C H Williams Talhar Wong & Yeo



50th Anniversary Special Edition

Celebrating 50 Years of Excellence



Chairman & Board of Directors gracing and officiating WTWY's 50th Anniversary Celebration

50 Years in Real Estate

C. H. Williams, Talhar Wong & Yeo Sdn. Bhd. (WTWY) was formed in 1975 and operates in 4 offices in Sarawak - Kuching, Bintulu, Miri and Sibu.

Our professional services include -
VALUATION AND CONSULTANCY
REAL ESTATE AGENCY AND INVESTMENT
AUCTIONS & TENDERS
MARKET RESEARCH
PROPERTY MANAGEMENT

"A Half-Century of Growth, Endurance & Achievements"



A WORD FROM THE MD

“ Celebrating 50 Years of Purpose, Progress, and People”

As we mark our 50th anniversary, I am filled with immense pride and gratitude. This milestone is not merely a measure of time—it is a testament to our enduring spirit, our relentless pursuit of excellence, and the unwavering commitment of every individual who has walked this journey with us.

Fifty years ago, our founding father planted the seed of a vision—bold, humble, and full of heart. What began as a modest venture has grown into a thriving organization, shaped by resilience, innovation, and the values he instilled from day one. His legacy lives on in every corner of our company, and we honor him not just for starting this journey, but for inspiring generations to carry it forward.

To our staff—past and present—you are the heartbeat of this company. Your dedication, creativity, and belief in our mission have been the driving force behind every achievement. Through challenges and triumphs, you've shown what it means to endure, to grow, and to lead with integrity.

This anniversary is more than a celebration of our history—it is a moment to reflect, to appreciate, and to look ahead. With deep respect for our roots and renewed energy for the future, we step into the next chapter—together.

Here's to the legacy we've built, the people who made it possible, and the promise of what's yet to come.

Managing Director

In this newsletter
you can expect:

A WORD FROM THE MD

REFLECTIONS OF FOUNDER
AND CHAIRMAN

BOARD OF DIRECTORS -
WISHES

WTWY 50TH ANNIVERSARY
CELEBRATION HIGHLIGHTS

WISHES FROM STAFF &
FAMILIES

AWARD PRESENTATION

THE ART OF PROPERTY
VALUATION

WTWY BRANCH STAFF GROUP
PHOTOS

REFLECTIONS OF FOUNDER AND CHAIRMAN



A time of reflection on the company's journey, values, challenges and advice through the lens of Mr HENRY YEO HAP SOON, the Founder & Chairman of WTWY Sarawak

Reflecting on the Journey

Q: As the founder, what inspired you to start this company 50 years ago?

A: The company wasn't born from a carefully crafted plan. It began as a somewhat impulsive response to a challenge I couldn't ignore. As it turns out, that moment of spontaneity was the start of a 50-year journey of growth.

Q: Looking back, what are the top 3 milestones you're most proud of?

A: Merger with C H WILLIAMS; Decision to give up property development as a career in order to return to Valuation practice; and Reorganise and Revamp the Company's Management structure 15 years ago.

Q: Were there moments when you doubted the company's survival? How did you overcome them?

A: Not at all! Took matters in stride and somehow, events unfolded quite naturally which were advantageous to the company.



Company Culture and Values

Q: How would you describe the company's core values, and how have they evolved?

A: Professional approach without compromise and to aim for the long haul.

Q: What role did employees play in building the company's legacy?

A: New management team - young and vibrant.



PATIENCE *is a virtue*

Challenges and Triumphs

Q: What were the challenges the company faced in its early years, and how did you navigate it?

A: Decision not to embark on property development as a career personally and Developing a clientele and projecting an international professional image corporately. And through the years, there were no challenges tough to handle. As the Chinese saying goes – “In every crisis, there are opportunities.”

Q: Is there a decision you made that, in hindsight, was pivotal to the company's success?

A: Putting in place a new Management Team 15 years ago.

Leadership Lessons

Q: What's the most important leadership lesson you've learned over 50 years?

A: The need to make difficult but necessary and unpopular decisions.

Q: What advice would you give to young entrepreneurs today?

A: **Patience.**

Personal Reflections

Q: What has been the most rewarding part of this 50-year journey?

A: Being able to be around to participate in celebrating our 50th Anniversary.

Q: If you could relive one day from the company's history, which would it be and why?

A: 50th Anniversary Celebration Night, to have attained 50 years of success.

Q: How do you hope the company will be in the next 50 years?

A: Strictly professional in our approach.

Lighthearted Questions

Q: As we celebrate 50 years, what's your advice and wish for the next generation of leaders in this company?

A: Bear in mind that “Men may plan, but it is God who determines” (Proverbs 16:9). It is by God's grace and blessing that we have come this far and it will be God's grace that will see us through another 50 to celebrate the centennial (100 years) Anniversary and that the company shall grow from strength to strength.

Q: What's one thing people would be surprised to learn about the early days of the company?

A: That I was contemplating winding up the Company and migrating to Canada.

Q: If you haven't started the valuation business, what alternative career path might you have taken?

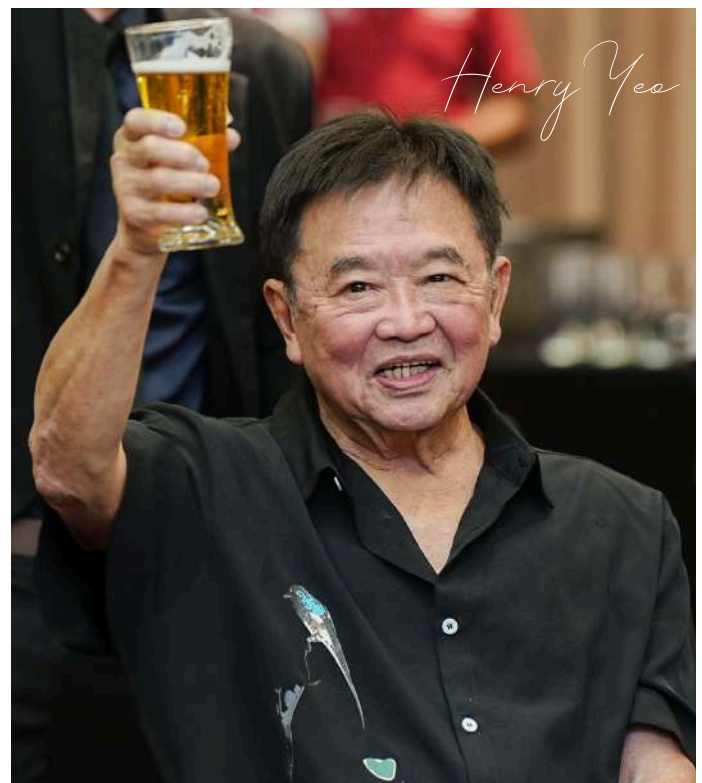
A: Property Development.

Q: What message would you like to share with the team?

A: Love the Company like your Family and Stay Humble.

Q: How will you celebrate this golden anniversary milestone?

A: With a glass of good French Red Wine - my Favorite Chateaneuf Du Pape wine.



BOARD OF DIRECTORS - WISHES



Sr Henry Yeo Hap Soon

- **Founder & Chairman**
- MRISM, FRICS, MMIPFM

"You all have a wonderful 50th anniversary. It's a good number. It is a jubilee number which means to say (in the Bible) all debts are canceled as a Jubilee year. Then, you start the next year as the first of the next 50."

Sr Ting Kang Sung, Robert

- **Managing Director**
- FRISM, MRICS, MPEPS, MMIPFM, FMIEA

"To celebrate our 50th anniversary is beyond my dreams, but we made it! I believe it will not only be our 50th, but we are going to have another 50, a bigger one."



BOARD OF DIRECTORS - WISHES



Sr Yip Phooi Leng

- **Kuching Director**
- MRISM, MRICS, MMIPFM, MMIEA

"I wish WTWY happy golden anniversary and may WTWY have many more golden anniversary to go."



Sr Hii Wei Jin

- **Sibu Director**
- MRISM, MPEPS, MMIPFM

"This year is a remarkable year. I have been working with WTWY for the past 15 years. This is my honour, and I'm very grateful and 'thank you' to all the directors and all the staff."



Sr Jeffrey Pui Zen Thung

- **Bintulu Director**
- MRISM, MMIPFM, MMIEA

"I'm proud to celebrate the 50th anniversary for CH Williams, Talhar Wong and Yeo Sdn Bhd. I'm grateful to be part of this legacy. I'm looking forward to a brighter future together."



Sr Lim Tien Yang

- **Miri Director**
- MMIEA, MRISM

"Happy birthday to WTWY, to all the staff, directors, friends and families. Hope you enjoyed this 50 years' journey with us. I hope you keep the patience and the hard work. We really are grateful and we wish you all the best, a very blessed journey ahead and stay healthy."



A Getaway to Remember: Celebrating 50 Years Together



To mark our 50th anniversary, the team came together for a 3-day, 2-night beach resort retreat—an unforgettable celebration of our journey and the people who made it possible. From lively beach games and a scenic nature hike to a glamorous gala evening, every moment was filled with joy, connection, and pride.



United together, we can do it !

This getaway wasn't just a break—it was a tribute to our shared legacy and a toast to the future we're building together.



Staff competing in beach games with camaraderie and high energy.

WTWY 50th ANNIVERSARY SPECIAL EDITION





Warm Wishes

from Staff & Families

"C H Williams Talhar Wong and Yeo, Congratulations on your 50 years of Golden Jubilee. Thank you to all the directors -past previous and present - and hopefully we can celebrate another 50 years more!"

Mr. Clement



Mr. David Siaw



"I'm grateful to be here working at C H Williams. Thanks everyone. Cheers C H Williams!"

Ms. Evonne



"Happy 50th anniversary! Wishing for 50 years more of service."

Mr. William



Ms. Wong



"Congratulations to C H Williams!"

"我希望公司会蒸蒸日上, 更进一步! 谢谢!"

Mr. David Then



Ms. Thian



"祝贺C H Williams Sarawak欢庆50周年. 这50年来并不容易. 这么多年来,谢谢公司给我的鼓励和支持. 我希望公司在未来的日子里公司蒸蒸日上, 更进一步, 更上一层楼"

Ms. Wong



"希望我可以和这个公司继续一起成长下去更多的发展和带领. 希望我们的公司有更多的生意, 蒸蒸日上!"

Warm Wishes

from Staff & Families

Mr. Ryan



"Wishing WTWY many years of success and growth! What an incredible milestone in 2025."

"先祝我们WTWY Sarawak 50 周年生日快乐! 我们很荣幸我们在这50 周年里面谢谢所有管理层很照顾我们所有的员工。祝贺 C H Williams Sarawak 一年比一年更往前。"

Ms. Alice



Ms. Lucy



"I just want to wish WTWY 'Happy 50th Anniversary'."

Ms. Ting



Congratulations and Happy 50th Anniversary to C H Williams.

Ms. Diana



Mrs. Hii & Miss Naomi Hii



Happy 50th Anniversary!

Mrs. Pui



"Happy 50th Anniversary. To reach 50 years is not easy. This is a very happy occasion, so '50 years, we're still going strong! 50 years, we can't be wrong! 50 years, let's party all night long!'. "

Ms. Elaine



Long Service Award

Honoring dedication—celebrating the heart of our company

41 Years



Tay Gek Hong

36 Years



Kueh Siaw Ling

35 Years



Hii Sing Kiong

34 Years



Elaine Tan Li Hui

33 Years



Jennifer Teo Cho Ting

33 Years



Thian Joon Sin

32 Years



Lim Lee Lee

30 Years



Liew Lee Kian





29 Years

Lucifer @ Lucy Meni



28 Years

Rahzahlie Bin Abdul Rahman



26 Years

Then Choo Liong, David



26 Years

William Kong



25 Years

Wee Beng Geuk, May



24 Years

Wong Sii Chin



23 Years

Samsudin Bin Sabtu



21 Years

Ting Ping Ping



20 Years

Evonne Mendu Anak Albert Nichol

Special Awards



Sr Henry Yeo Hap Soon
WTWY FOUNDER

Kathleen Yong Chiew Lian
COMPANY SECRETARY



*Your achievements continue to inspire everyone around you.
Congratulations !*



Here's to the memories we made, the milestones we celebrated, and the bright future ahead!

Art of Property Valuation



Property valuation is both a science and an art—an intricate blend of data analysis, market intuition, and contextual understanding. At its core, it's the process of determining the fair market value of real estate, whether for sale, investment, taxation, or insurance purposes.



Valuers rely on structured methodologies:

- **Comparative Market Analysis (CMA):** Evaluating similar properties recently sold in the area.
- **Income Approach:** Estimating value based on potential rental income, often used for commercial properties.
- **Cost Approach:** Calculating the cost to rebuild the property, factoring in depreciation.

Beyond formulas, valuation requires:

- **Local Insight:** Understanding neighborhood trends, upcoming developments, and buyer sentiment.
- **Property Uniqueness:** Factoring in architectural style, historical significance, or emotional appeal.
- **Timing & Psychology:** Gauging how seasonal shifts or economic moods influence perceived value.



Accurate valuation protects buyers from overpaying, helps sellers price competitively, and ensures fair taxation. It's also a cornerstone for sound investment decisions and long-term financial planning.



WTWY Kuching Branch



WTWY Sibuluan Branch

WTWY GROUP PHOTOS



WTWY Bintulu Branch



WTWY Miri Branch



WTWY – 50 YEARS STRONG (1975–2025)

From humble beginnings to trusted and prudent real estate service provider in Sarawak, C H Williams, Talhar, Wong & Yeo has grown through hard work, teamwork, and the vision of our founder, Sr. Henry Yeo. With fantastic people on our team, we look forward to serving you for the next 50 years and beyond!



*Celebrating 50 Years
of Excellence*

WTWY Network

Kuching • Sibü • Miri • Bintulu • Kuala Lumpur • Penang • Johor Bahru • Ipoh • Alor Setar • Kota Bharu • Kuala Terengganu • Batu Pahat • Kuantan • Melaka • Seremban • Kota Kinabalu • Sandakan • Keningau • Tawau • Lahat Datu • Labuan • Brunei

C H Williams Talhar Wong & Yeo Sdn Bhd (197501002547)

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